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Becoming a Master at Listing Selling Bank Owned Properties: A Guide for All Real Estate Professionals (Paperback)

By Street Investments Inc Dream Street Investments Inc

Outskirts Press, United States, 2007. Paperback. Book Condition: New. 213 x 135 mm. Language: English . Brand New Book ***** Print on Demand *****. Though years of record foreclosures are terrible news for some, it can mean a secure financial future for those who become REO specialists! Real Estate Owned (REO) specialists are in demand today because they have the ability and drive to help lenders sell and market their foreclosed properties. Tired of working hard for so little return? This valuable guide will show you how to work less hours and make three times the amount of money most real estate agents make in a single month. You'll learn the nuts and bolts of becoming an REO agent, including how the foreclosure industry operates and how to create a healthy relationship with banks and secondary market institutions. You will also learn about the lucrative practice of providing broker price opinions (BPOs), which is the cheapest way to break into the world of REOs. In this book, you'll have access to: *More than 100 direct website links, so you can register with the banks the outsourcing companies *More than 25 BPO companies to sign on with *The hottest new...



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